# **Supplemental Earnings Information**



HESS

First Quarter 2024



# **OPERATING RESULTS**

# Reported Net Income, Items Affecting Comparability and Adjusted Net Income by Operating Activity



\$ In Millions, Except Per Share Data	1Q 2024	1Q 2023	4Q 2023
Net Income Attributable to Hess Corporation (U.S. GAAP)			
Exploration and Production	\$ 997	\$ 405	\$ 512
Midstream	67	61	63
Corporate and Other	(28)	(39)	(93)
Interest	(64)	(81)	(69)
Net income attributable to Hess Corporation	\$ 972	\$ 346	\$ 413
Net income per common share (diluted)	\$ 3.16	\$ 1.13	\$ 1.34
Items Affecting Comparability of Earnings - Income (Expense)			
Exploration and Production	\$ -	\$ -	\$ (19)
Midstream	-	-	-
Corporate and Other	-	-	(69)
Total items affecting comparability of earnings between periods	\$ -	\$ -	\$ (88)

#### Reported Net Income, Items Affecting Comparability and Adjusted Net Income by Operating Activity (Cont'd)



\$ In Millions, Except Per Share Data	2	1Q 2023	4Q 2023	
Adjusted Net Income*				
Exploration and Production	\$	997	\$ 405	\$ 531
Midstream		67	61	63
Corporate and Other		(28)	(39)	(24)
Interest		(64)	 (81)	 (69)
Adjusted net income attributable to Hess Corporation	\$	972	\$ 346	\$ 501
Adjusted net income per common share (diluted)	\$	3.16	\$ 1.13	\$ 1.63
Weighted average number of common shares outstanding (diluted) [in millions]		307.9	 307.3	 307.9

The Corporation has used a non-GAAP financial measure in this supplemental earnings information. "Adjusted Net Income" presented throughout this supplemental information is defined as reported net income attributable to Hess Corporation excluding items identified as affecting comparability of earnings between periods. Management uses adjusted net income to evaluate the Corporation's operating performance and believes that investors' understanding of the Corporation's performance is enhanced by disclosing this measure, which excludes certain items that management believes are not directly related to ongoing operations and are not indicative of future business trends and operations. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income.



(Amounts, After Income Taxes)

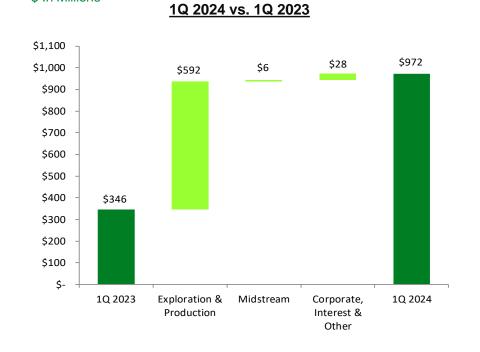
#### <u>4Q 2023</u>

- Exploration and Production Results included:
  - A charge of \$52 million to write-off the Huron exploration well in the Gulf of Mexico which completed in 2022, based on the decision by the Corporation and its partners in the fourth quarter of 2023 to exit the project.
  - A noncash income tax benefit of \$33 million resulting from the reversal of a valuation allowance against net deferred tax assets in Malaysia.
- Midstream None.
- Corporate and Other Results included:
  - A charge of \$52 million for litigation related costs associated with the Corporation's former downstream business, HONX, Inc., which are included in *General and administrative expenses* in the income statement.
  - A noncash charge to recognize unamortized pension actuarial losses of \$17 million resulting from the payment of lump sums to certain participants in the pension plan, which is included in *Other, net* in the income statement.

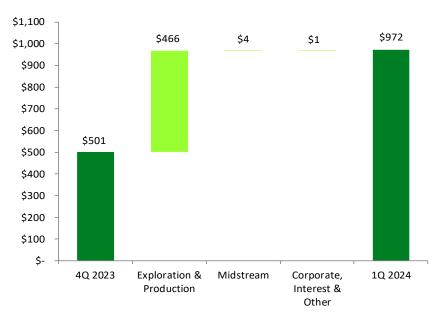
#### **Consolidated Adjusted Net Income**

\$ In Millions





#### <u>1Q 2024 vs. 4Q 2023</u>



	1Q 2024	1Q 2023	Incr. / (Decr.)		1Q 2024	4Q 2023	Incr. / (Decr.)
Exploration and Production	\$ 997	\$ 405	\$ 592	Exploration and Production	\$ 997	\$ 531	\$ 466
Midstream	67	61	6	Midstream	67	63	4
Corporate, Interest and Other	(92)	(120)	28	Corporate, Interest and Other	(92)	(93)	1
Adjusted net income attributable to Hess Corporation	\$ 972	\$ 346	\$ 626	Adjusted net income attributable to Hess Corporation	\$ 972	\$ 501	\$ 471

## Analysis of Consolidated Adjusted Net Income



#### 1Q 2024 vs. 1Q 2023

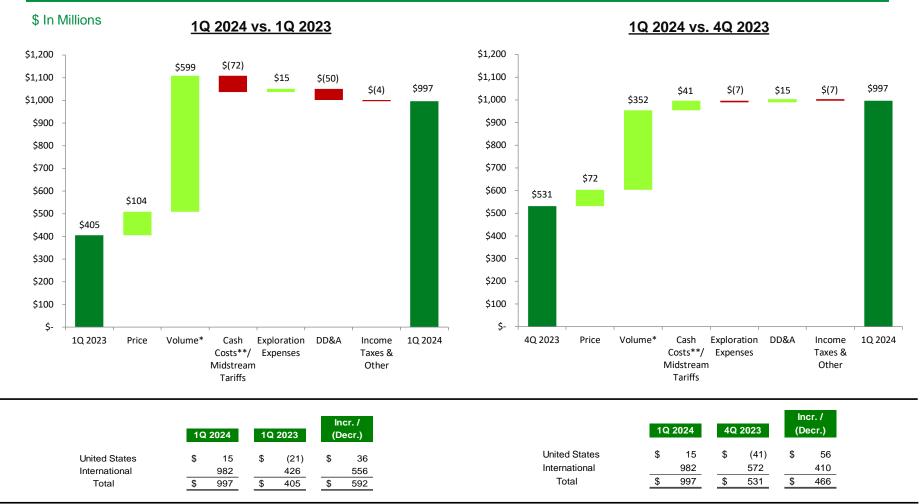
- Exploration and Production The increase in earnings primarily reflects higher production volumes in the first quarter of 2024.
- Midstream The increase in earnings is primarily due to higher volumes, partially offset by higher operating costs and interest expense.
- Corporate and Other The decrease in net corporate and other expenses is primarily due to lower legal and professional fees.
- Interest The decrease in interest expense is primarily due to capitalized interest that commenced upon sanctioning of the Uaru development in Guyana in April 2023.

#### 1Q 2024 vs. 4Q 2023

- Exploration and Production The increase in earnings primarily reflects higher production volumes in the first quarter of 2024.
- Midstream The increase in earnings primarily reflects lower operating costs.
- Corporate and Other The increase in net corporate and other expenses is primarily due to lower interest income.
- Interest The decrease in interest expense is primarily due to higher capitalized interest associated with the Yellowtail and Uaru developments in Guyana.

#### **Exploration and Production - Adjusted Net Income**



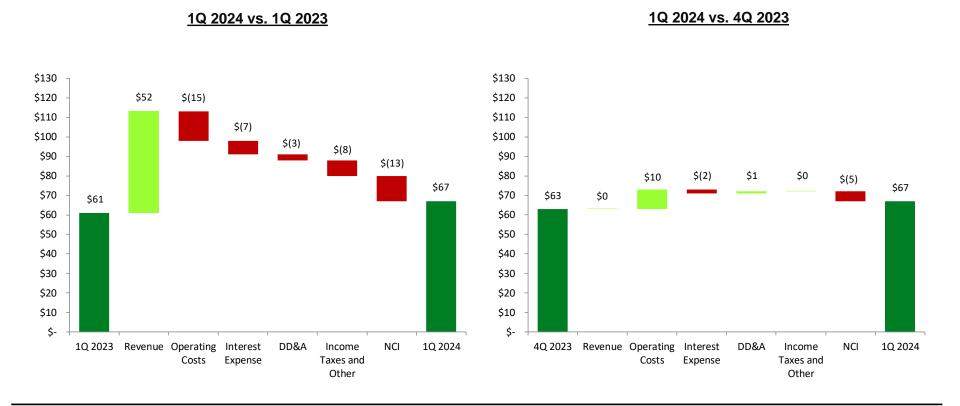


\* Includes associated Marketing, including purchased oil and gas.

\*\* Cash Costs include Operating costs and expenses, Production and severance taxes, and E&P general and administrative expenses.



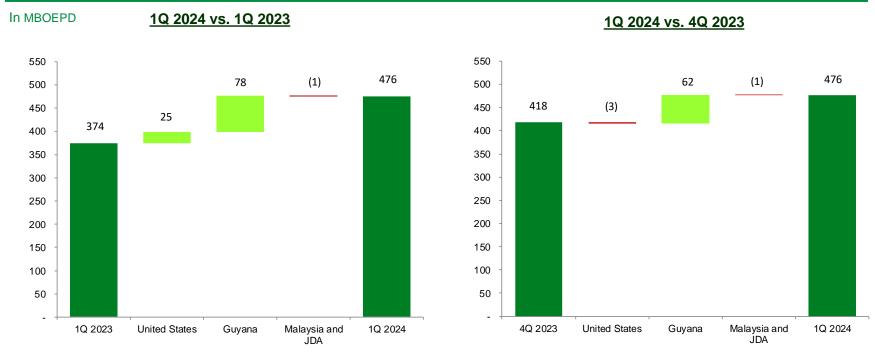
\$ In Millions



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#### **Worldwide Oil & Gas Production**





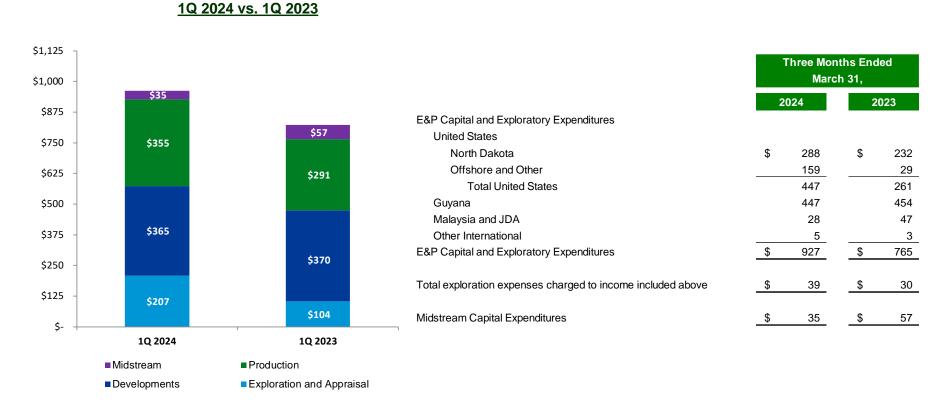
	1Q 2024 <sup>(1)</sup>	1Q 2023	Incr. / (Decr.)		1Q 2024 <sup>(1)</sup>	4Q 2023	Incr. / (Decr.)
United States				United States			
North Dakota	190	163	27	North Dakota	190	194	(4)
Offshore	31	33	(2)	Offshore	31	30	1
Total United States	221	196	25	Total United States	221	224	(3)
Guyana	190	112	78	Guyana	190	128	62
Malaysia and JDA	65	66	(1)	Malaysia and JDA	65	66	(1)
Total	476	374	102	Total	476	418	58

<sup>(1)</sup>1Q 2024 E&P sales volumes were overlifted compared with production by 5 mboepd which increased after-tax earnings by approximately \$25 million.

#### **Capital and Exploratory Expenditures**



\$ In Millions



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## **FINANCIAL INFORMATION**

## **Consolidating Income Statement - 1Q 2024**



\$ In Millions, Except Unit Costs Data		Three Months Ended March 31, 2024										
		Exploration & Production				porate, st & Other	Elin	ninations	Consolidated Total			
		Α		в		С		D	A + E	3 + C + D		
Revenues and Non-Operating Income												
Sales and other operating revenues	\$	3,303	\$	356	\$	-	\$	(350)	\$	3,309		
Other, net		11		3		18		-		32		
Total revenues and non-operating income		3,314		359		18		(350)		3,341		
Costs and Expenses												
Marketing, including purchased oil and gas		640		-		-		(18)		622		
Operating costs and expenses		338		78		-		(4)		412		
Production and severance taxes		56		-		-		-	56			
Midstream tariffs		328		-		-		(328)	-			
Exploration expenses, including dry holes and lease impairment		42		-		-		-		42		
General and administrative expenses		72		6		46		-		124		
Interest expense		-		49		64		-		113		
Depreciation, depletion and amortization		507		50		-		-		557		
Total costs and expenses		1,983		183		110		(350)		1,926		
Adjusted Income (Loss) Before Income Taxes		1,331		176		(92)		-		1,415		
Provision (benefit) for income taxes		334		14		-		-		348		
Adjusted Net Income (Loss)		997		162		(92)		-		1,067		
Less: Net income (loss) attributable to noncontrolling interests		-		95		-		-		95		
Adjusted Net Income (Loss) Attributable to Hess Corporation <sup>(1)</sup>	\$	997	\$	67	\$	(92)	\$	-	\$	972		
Items affecting comparability of earnings (after tax) <sup>(1)</sup>		-		-		-		-		-		
Net Income (Loss) Attributable to Hess Corporation <sup>(1)</sup>	\$	997	\$	67	\$	(92)	\$	-	\$	972		
Exploration & Production Unit Costs (\$/boe) <sup>(2)</sup>												
Cash Costs <sup>(3)</sup>	\$	10.79										
DD&A Costs	Ψ	11.71	(1) See feathate an page 2 regarding pan CAAD financial magauras									
Production Costs	\$	22.50										
Production Volumes (mmboe) <sup>(4)</sup>	<b></b>	43.3	<sup>(3)</sup> Cash costs include Operating costs and expenses. Production and severance taxes, and E&P							E&P		
Midstream			<sup>(4)</sup> mmboe	- millions of ba	rrels of oil e	quivalent.						
EBITDA <sup>(5)</sup>	\$	<sup>(5)</sup> EBITDA is calculated as net income before income taxes plus interest expension							e, and depr	reciation,		

## **Consolidating Income Statement - 1Q 2023**



\$ In Millions, Except Unit Costs Data		Three Months Ended March 31, 2023										
		Exploration & Production Midstream				rporate, st & Other	Elin	ninations	Consolidated Total			
		Α		В		С		D	A + E	3 + C + D		
Revenues and Non-Operating Income												
Sales and other operating revenues	\$	2,409	\$	305	\$	-	\$	(303)	\$	2,411		
Other, net		14		2		26		-		42		
Total revenues and non-operating income		2,423		307		26		(303)		2,453		
Costs and Expenses												
Marketing, including purchased oil and gas		619		-		-		(16)		603		
Operating costs and expenses		323		63		-		(4)	382			
Production and severance taxes		48		-		-		-	48			
Midstream tariffs		283						(283)	-			
Exploration expenses, including dry holes and lease impairment		66						-	6			
General and administrative expenses		66	6			64		-				
Interest expense		-		42		81		-		123		
Depreciation, depletion and amortization		443		47		1		-		491		
Total costs and expenses		1,848		158		146		(303)	-	1,849		
Adjusted Income (Loss) Before Income Taxes		575		149		(120)		-		604		
Provision (benefit) for income taxes		170		6		-		-		176		
Adjusted Net Income (Loss)		405		143		(120)		-		428		
Less: Net income (loss) attributable to noncontrolling interests		-		82		-		-		82		
Adjusted Net Income (Loss) Attributable to Hess Corporation <sup>(1)</sup>	\$	405	\$	61	\$	(120)	\$	-	\$	346		
Items affecting comparability of earnings (after tax) <sup>(1)</sup>		-		-		-		-		-		
Net Income (Loss) Attributable to Hess Corporation <sup>(1)</sup>	\$	405	\$	61	\$	(120)	\$	-	\$	346		
Exploration & Production Unit Costs (\$/boe) <sup>(2)</sup>												
Cash Costs <sup>(3)</sup>	\$	12.96										
DD&A Costs	Φ	12.96	<sup>(1)</sup> See foo	otnote on page 3	8 regarding	non-GAAP finan	cial measu	ires.				
Production Costs	\$		<sup>(2)</sup> Unit cos	sts exclude item	is affecting	comparability of	earnings.					
FIDduction Costs	Φ	26.12 <sup>(2)</sup> Unit costs exclude items affecting comparability of earnings. <sup>(3)</sup> Cash costs include Operating costs and expenses, Production and severance taxes						taxes and	F&P			
Production Volumes (mmboe) <sup>(4)</sup>		33.7		nd administrativ					anoo, ana	201		
<u>Midstream</u>			<sup>(4)</sup> mmboe	- millions of ba	rrels of oil e	quivalent.						
EBITDA <sup>(5)</sup>	\$	238				e before income items affecting		interest expense lity of earnings.	e, and depr	eciation,		

#### **E&P Debt to Adjusted EBITDAX**



\$ In Millions, Except E&P Debt to Adjusted EBITDAX	1Q 2024	4Q 2023	3Q 2023	2Q 2023	1Q 2023
E&P Adjusted EBITDAX					
Net Income Attributable to Hess Corporation (GAAP)	\$ 972	\$ 413	\$ 504	\$ 119	\$ 346
+ Net income attributable to noncontrolling interests	95	90	98	86	82
+ Provision (benefit) for income taxes	348	182	215	160	176
+ Impairment and other	-	-	-	82	-
+ Depreciation, depletion and amortization	557	559	499	497	491
+ Interest expense	113	116	117	122	123
+ Exploration expenses, including dry holes and lease impairment	42	87	65	99	66
+ (Gains) losses on asset sales, net	-	-	(2)	-	-
+ Noncash (gains) losses on commodity derivatives, net	-	52	52	52	-
+ Stock compensation expense	39	18	16	18	35
Consolidated EBITDAX (Non-GAAP)	2,166	 1,517	1,564	 1,235	 1,319
Less: Items affecting comparability of EBITDAX between periods	-	(69)	-	-	-
Consolidated Adjusted EBITDAX (Non-GAAP)	 2,166	 1,586	 1,564	 1,235	 1,319
Less: Midstream EBITDA <sup>(1)</sup>	275	263	270	247	238
+ HESM distributions to Hess Corporation	54	54	53	56	56
E&P Adjusted EBITDAX (Non-GAAP)	\$ 1,945	\$ 1,377	\$ 1,347	\$ 1,044	\$ 1,137
<u>E&amp;P Debt</u>					
Total Hess Consolidated Debt (GAAP)	\$ 8,729	\$ 8,613	\$ 8,548	\$ 8,467	\$ 8,387
+ Long-term finance lease obligations	151	156	163	168	174
+ Current portion of finance lease obligations	23	23	22	22	21
Less: Midstream debt	3,325	3,211	3,148	3,069	2,990
E&P Debt (Non-GAAP)	\$ 5,578	\$ 5,581	\$ 5,585	\$ 5,588	\$ 5,592
E&P Debt to Adjusted EBITDAX					
E&P Debt	\$ 5,578	\$ 5,581	\$ 5,585	\$ 5,588	\$ 5,592
E&P Adjusted EBITDAX - LTM <sup>(2)</sup>	\$ 5,713	\$ 4,905	\$ 5,122	\$ 5,370	\$ 5,942
E&P Debt to Adjusted EBITDAX (Non-GAAP)	1.0 x	1.1 x	1.1 x	1.0 x	0.9 x

<sup>(1)</sup>Midstream EBITDA includes stock compensation expense of less than \$1 million per quarter.

<sup>(2)</sup>E&P Adjusted EBITDAX - LTM represents amounts based on the last twelve months.



#### **Non-GAAP Financial Measures**

The Corporation's presentation of E&P Debt to Adjusted EBITDAX is a non-GAAP measure. "E&P Debt to Adjusted EBITDAX" is defined as the ratio of E&P Debt to E&P Adjusted EBITDAX. "E&P Debt" is defined as total Hess consolidated debt including finance lease obligations less Midstream debt. "E&P Adjusted EBITDAX" is based on the last twelve months and is defined as net income attributable to Hess Corporation adjusted for net income attributable to noncontrolling interests; provision (benefit) for income taxes; impairment and other; depreciation, depletion and amortization; interest expense; exploration expenses, including dry holes and lease impairment; (gains) losses on asset sales, net; noncash (gains) losses on commodity derivatives, net; and stock compensation expense, less items affecting comparability of EBITDAX between periods, less Midstream EBITDA (defined as Midstream segment results of operations before income taxes, plus interest expense and depreciation, depletion and amortization), plus HESM distributions to Hess Corporation.

Management uses "E&P Debt to Adjusted EBITDAX" to evaluate operating performance and believes that investors' understanding of the Corporation's performance is enhanced by disclosing this measure, which excludes certain items that management believes are not directly related to ongoing operations and are not indicative of future business trends and operations.



# **OTHER INFORMATION**

## **2024 Guidance to Investors**



	GUIDANCE <sup>(1)</sup>	ACTUAL
	2Q	1Q
Production - Thousand Barrels of Oil Equivalent Per Day (MBOEPD)		
Total	465 - 475	476
Bakken	195 - 200	190
Guyana <sup>(2)</sup>	185 - 190	190
Unit Cost - \$ Per Barrel of Oil Equivalent (\$/BOE)		
Cash Costs	\$12.50 - \$13.00	\$10.79
DD&A	\$12.00 - \$12.50	\$11.71
Total Production Costs	\$24.50 - \$25.50	\$22.50
Exploration Expenses, Excluding Dry Hole Costs (\$ Millions)	\$45 - \$50	\$42
Midstream Tariffs (\$ Millions)	\$340 - \$350	\$328
Exploration and Production Income Tax Expense (Benefit) (\$ Millions) <sup>(3)</sup>	\$285 - \$295	\$334
Exploration and Production Capital and Exploratory Expenditures (\$ Millions) <sup>(4)</sup>	~\$1,250	\$927
Other (\$ Millions)		
Corporate Expenses	\$25 - \$30	\$28
Interest Expenses	~\$60	\$64
Midstream Net Income Attributable to Hess Corporation (\$ Millions)	\$65 - \$70	\$67

(1) All guidance excludes "items affecting comparability".

- (2) Guyana production guidance includes tax barrels of ~25 thousand barrels of oil per day (bopd) for 2Q. Actual Guyana production included tax barrels of 33 thousand bopd for 1Q.
- (3) The Corporation does not recognize deferred taxes in the United States and part of Malaysia.
- (4) E&P capital and exploratory expenditures are forecast to be approximately \$4.2 billion for the full year 2024.

## Midstream - Net Hess Cash Outflow 1Q 2024



Bakken Net Production	<u>Q1 2024</u>		
Bakken Net Production (MBOEPD)	190		
Bakken Net Production (MMBOE)	17.3		
Midstream Tariffs on Hess Net Production	<u>\$ Millions</u>	<u>\$/BOE</u>	Description:
Midstream Segment Revenue (1)	356		(Source: HES Supplemental Earnings Information)
Less: MVCs	-		MVC shortfall fees not part of long-term production costs as production expected to grow beyond MVC levels (Source: HESM Earnings Release)
Less: Third Party Rail Transportation	-		Third party rail transportation costs included in realized price netback (Source: HESM 10Q)
Total Adjusted Segment Revenues	356		
Less: Hess-owned share of Segment Revenues	(135)		Revenue attributable to Hess' approximate 38% ownership of Hess Midstream on a consolidated basis; does not affect Bakken well economics <sup>(2)</sup>
Less: Revenue Recovery from Partners and 3rd parties	(88)		Tariffs recovered from 3 <sup>rd</sup> Party shippers and Royalty/Working Interest owners of Hess-operated acreage
Net Hess cash outflow for tariffs	133	7.69	Net outflow of tariff payments attributable to Hess net production
Memo: Midstream segment cash operating expense <sup>(3)</sup>	84		Midstream segment operating expenses funded by HESM cashflows and capital structure
Memo: Total Tariffs related to Hess Net Production	268	15.49	Share of tariff payments attributable to Hess net production. Represents Total Adjusted Segment Revenues less Revenue Recovery from Partners & 3 <sup>rd</sup> parties

• Tariff structure has generated ~\$4.7 billion cash proceeds<sup>(4)</sup> and facilitated cash distributions to Hess

Net Hess cash outflow for tariffs of \$133 million or \$7.69/BOE in Q1 2024

· Tariff structure transfers ongoing midstream capital expenditure to HESM

#### ~\$4.7 billion cash proceeds and ~\$2.9 billion<sup>(5)</sup> equity value

<sup>(1)</sup> Reflects "Sales and other operating revenues" for the Midstream segment for the quarter ended March 31, 2024.

<sup>(2)</sup> Reflects Hess' approximate 38% ownership of Hess Midstream on a consolidated basis on March 31, 2024.

<sup>(3)</sup> Midstream Segment cash operating expense of \$84 million on page 12 of this supplement, adjusted to exclude Third Party Rail Transportation expenses which were zero in Q1 2024 - these expenses are included in realized price netback.

(4) Includes cash proceeds received through March 31, 2024, for HESM IPO, HIP joint venture and HESM "UpC" transactions, secondary offerings and share repurchases.

<sup>(5)</sup> Based on Hess' approximate 38% ownership of Hess Midstream on a consolidated basis on April 18, 2024.